

Standard Consulting Services

Ensuring Rapid Returns On Your SAM Investment

Services to Fast Track Value

Keep Business Value on Track

You have a real need to get your software asset management under control. But it's a big challenge considering the high volumes of data and continuous change in your IT environment.

There's a risk that your energies will be exhausted before you can bring to book the true business value of your ESM projects.

Or you can consider specialized consulting services that can help you fast track those business returns.

Service Built on Experience

ManageSoft Consulting Services works with you to deliver enterprise compliance and deployment solutions that enable you to benchmark, gain control of, and better manage your enterprise software assets.



You can select from a set of standard consulting services summarized in this document, or discuss your specific requirements with us to define a consulting engagement that will meet your needs.

Software Asset Management Capability Assessment



ECM7-SP4021

The SAM Capability Assessment is a light-weight process to assess your current SAM systems and the value they deliver, compared with industry best practices.

SAM process and capability maturity comes from a series of improvements made over time. Our consultant may recommend staged sets of changes and upgrades to your existing SAM systems and work practices.

The SAM Capability Assessment provides a valuable baseline before each round of changes and can be used to calibrate business value improvements over time.

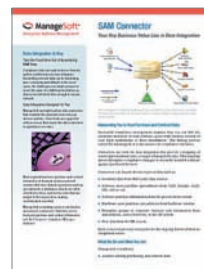
Enterprise Compliance Manager™ Implementation

The Enterprise Compliance Manager Implementation service provides a design workshop that involves key stakeholders in scope definition and the assembly of SAM data in a central repository that is easily accessible by SAM practitioners. The completed implementation allows you to lock in additional cost savings through improvements in processes, systems, and tools.



ECM7-SP4031

SAM Connector



ECM7-SP4041

Your enterprise uses its own unique codes to identify a variety of data from sources spread across spreadsheets, databases, and proprietary systems.

ManageSoft consultants can develop specialized “connectors” that load information for purchases, contracts, assets, third-party inventory, corporate structure, and users into our Enterprise Compliance Manager database. Some of the current data sources may be candidates for replacement in your compliance project. For others sources, the custom connectors allow for automatic data loads from each source. The service includes testing and an initial data load from each connector.

Custom Report Development

Even though ManageSoft products ship with hundreds of out-of-the-box reports, you may need something special — anything from a change in format to a completely new insight into your data.

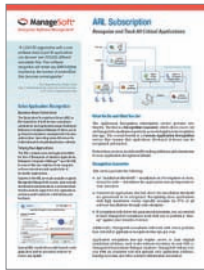
To help you get maximum value from Enterprise Compliance Manager, our consultant works with



ECM7-SP4051

you from specification of content and layout, for development and testing, and through implementation in production.

Application Recognition Library Subscription



ECM7-SP4061

The Application Recognition Library (ARL) subscription service provides ManageSoft customers with application titles updates that are specific to a customer's enterprise up to four (4) times per year, based on customer inventory data in ManageSoft or Microsoft SMS format. Customers can provide this data to ManageSoft through FTP, CD-ROM, or DVD. Our service processes application installation evidence and yields commercial software application titles that have been installed on 20 or more computers. This typically accounts for 97% of the software installations throughout the enterprise. Customers may also provide a list of high value applications titles that are installed on less than 20 computers to be added to this ARL.

License Management Quickstart

Software inventories can accumulate over a long period of time without purchase histories and contract details being adequately recorded.

ManageSoft Consulting Services offer new Enterprise Compliance Manager customers a quickstart service that will help you build a database of software licenses, contracts, and purchase orders to gain confidence in your license position.



ECM7-SP4071

ManageSoft Expertise

For more than 15 years, the team at ManageSoft has been at the forefront of software deployment and software asset management best practices. Our professional services consultants are SAM and ITIL certified with broad experience that enables them to quickly reach an understanding of your business issues and imperatives. In partnership with you, they apply proven methodologies to deliver best practice SAM processes tailored to your specific organizational requirements.

About ManageSoft Consulting Services

ManageSoft Consulting Services help you implement compliance and software deployment solutions to gain control of the software assets distributed throughout your enterprise and effectively manage those assets. A combination of packaged and customized services ensures that your investment in SAM rapidly delivers real business value.



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